

AGENDA REQUEST FORM
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Meeting Date 08/27/13	Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Special Order Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Agenda Item Number 2
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TITLE:	
Request for Proposals (RFP) 14-004P – Group Medical Benefits for School Board Employees	
REQUESTED ACTION:	
Approve the RFP recommendation and the Agreement between The School Board of Broward County, FL, and Aetna.	
SUMMARY EXPLANATION AND BACKGROUND:	
This RFP was developed and reviewed in public meetings by the Superintendent’s Insurance Advisory Committee (SIAC) on February 11, 2013, and February 28, 2013. The RFP was released on April 4, 2013. On May 21, 2013, proposals were received from five (5) carriers:	
1. Aetna, 2. AvMed, 3. Cigna, 4. Humana, and 5. United HealthCare	
The Superintendent’s Insurance Advisory Committee evaluated the proposals on July 8, 2013. The proposals were evaluated based on Experience and Qualifications, Scope of Services, Minority/Women Business participation, and Cost of Services. As a result of the evaluation, the Committee voted to select and recommend to the Superintendent of Schools, the following award:	
Aetna	
As a result of issuing this RFP, coupled with negotiations with the selected company, an annual savings of \$3.9 million was realized and over a three (3) year term of the Agreement, a reduction from the prior year of \$11.8 million. There are additional negotiated reductions of \$2.6 million, which the Board will realize in the future that relate to post termination fees and future fee guarantees.	
This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.	
SCHOOL BOARD GOALS:	
<input type="checkbox"/> Goal 1: High Quality Instruction <input checked="" type="checkbox"/> Goal 2: Continuous Improvement <input type="checkbox"/> Goal 3: Effective Communication	
FINANCIAL IMPACT:	
There will be a financial impact to the Board of \$173,426,933 for 2014.	
EXHIBITS: (List)	
1. Executive Summary 2. Proposed Agreement 3. SIAC 07/30/13 Meeting Minutes 4. SIAC 07/08/13 Meeting Minutes 5. RFP 14-004P	
BOARD ACTION:	SOURCE OF ADDITIONAL INFORMATION:
APPROVED	Amanda Bailey 754-321-1840
(For Official School Board Records' Office Only)	Dr. Dildra Martin-Ogburn 754-321-3100
	Carol Barker 754-321-0506
	Name Phone

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Maurice L. Woods
Chief Strategy & Operations Officer *M.W.*
Office of Strategy & Operations

Approved in Open Board Meeting on: **AUG 27 2013**

By: *Laurie Rich Levinson* School Board Chair